



## **Mediterranean practitioners' network & capacity building for effective response to emerging security challenges**



**MEDEA** is a project that has received funding from the European Union's Horizon 2020 - Research and Innovation Framework Programme **H2020-SEC-21-GM-2016-2017**, under grant agreement no **787111**.

Additional information about the project and the consortium can be found at [www.medeaproject.eu](http://www.medeaproject.eu)

## **Call for Ideas and Solutions – Terms of Reference**

### **Annex 5 Evaluation Form: Call for Solutions**

Annex 5, Table 1: Information about the Applicant	
Applicant's details	
Organisation / Company Name	Information – No Score
Contact Person's Name	Information – No Score
Contact Person's Surname	Information – No Score
E-mail	Information – No Score
Organisation address	Information – No Score

Annex 5, Table 2: Description of the Proposal / Innovation			
Solution description			
<b>1. Title</b>			
Information – No Score			
<b>2. Description of solution</b>			
Information – No Score			
<b>3. Indicate the reported Capability Gap Findings (CGFs) your proposal will address</b>			
a) Several capability gaps (CGFs) in one TCP	2.00	<b>Min</b>	Max
b) One capability gap (CGF) in one TCP	1.00	<b>1.00</b>	3.00
c) Several capability gaps in more than one TCPs	3.00		
<b>4. Is the solution</b>			
a) Under finalisation?	0.50	<b>Min</b>	Max
b) Listed in ... solution catalogue ...	1.00	<b>0.50</b>	1.50
c) Being offered commercially?	1.50		
<b>5. What type of solution will be?</b>			

a) Product, service (non-consulting)	1.00	<b>Min</b>	Max
b) Method / ... / consulting service / ...Other	0.00	<b>0.00</b>	1.00
<b>6. Please indicate how the innovation will be made available to security practitioners</b>			
a) Standalone solution	0.25	<b>Min</b>	Max
b) Complement existing solution	1.00	<b>0.00</b>	1.00
c) No exploitation planned	0.00		
Information – No Score			
<b>7. Is the proposed solution operational and installed?</b>			
a) Not yet	0.50	<b>Min</b>	Max
b) Not this one, but there are others...	1.00	<b>0.55</b>	3.00
c) Not yet, but there are ongoing pilot tests	1.50		
d) Yes, it is fully operational	3.00		
<b>8. Are you the owner/ rightholder on the IPRs of the solution proposed?</b>			
a) No weight			
b) Exclusion			

A similar scorecard will be used by the practitioners who will evaluate the solution proposal.

The practitioners after the presentation will adjust the score in Annex 5, Table 2 above and populate the following table.

Annex 5, Table 3: Information about the Solution’s Characteristics					
<b>Performance Information</b>					
<b>9. Briefly explain how the proposed solution performs in terms of accuracy</b>					
★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
0 point	1 point	2 points	3 points	4 points	5 points
<b>10. Briefly explain how the proposed solution performs in terms of compliancy</b>					

★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points
<b>11. Briefly explain how the proposed solution performs in terms of reliability</b>					
★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points
<b>12. Briefly explain how the proposed solution performs in terms of security</b>					
★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points
<b>13. Briefly explain how the proposed solution performs in terms of user-friendliness</b>					
★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points
<b>14. Briefly describe the maturity level of the proposed solution</b>					
★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points
<b>15. Briefly explain how the proposed solution performs in terms of portability /mobility</b>					
★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points
<b>16. Briefly outline the solution's characteristics</b>					
★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points
<b>17. Briefly explain how the proposed solution is maintained</b>					

★★★★★ 0 point	★★★★★ 1 point	★★★★★ 2 points	★★★★★ 3 points	★★★★★ 4 points	★★★★★ 5 points

**Notes for Evaluators and Mentors**

★★★★★ 0 point	<b>Unacceptable</b> No answer provided or inappropriate answer
★★★★★ 1 point	<b>Poor / Much less than acceptable</b> <ul style="list-style-type: none"> <li>Significantly below capabilities required for successful performance.</li> <li>Many deficiencies exist.</li> <li>A major problem exists.</li> <li>Describes/presents counter-productive solutions that have negative outcomes or consequences (make the situation worse)</li> </ul>
★★★★★ 2 points	<b>Weak / Less than Acceptable</b> <ul style="list-style-type: none"> <li>Insufficient for performance requirements.</li> <li>Generally, does not meet expectations relative to quality and quantity capabilities required for successful performance.</li> <li>Does not describe/ presents enough range of capabilities appropriate for handling of the situation.</li> <li>Describes plausible but inappropriate solutions for handling the situation or the desired result or outcome is not obtained.</li> </ul>
★★★★★ 3 points	<b>Good Acceptable / Satisfactory / Average</b> <ul style="list-style-type: none"> <li>Should be adequate for effective performance.</li> <li>Meets relative to quality and quantity capabilities required for successful performance.</li> <li>Meets several of the major / essential / core capabilities.</li> <li>Describes / presents enough range of capabilities for handling the situation and the desired outcome is obtained.</li> <li>Some deficiencies exist in the areas assessed but none of major concern.</li> </ul>
★★★★★ 4 points	<b>Very Good / Full Performance / Above average</b> <ul style="list-style-type: none"> <li>More than adequate for effective performance.</li> <li>Generally, exceeds expectations relative to quality and quantity capabilities required for successful performance.</li> <li>Meets all the major / essential / core capabilities.</li> </ul>

	<ul style="list-style-type: none"> <li>• No major deficiencies exist in the areas assessed.</li> <li>• Consistently presented better than average level.</li> <li>• Describes/ presents the full range of capabilities appropriate for handling the situation towards the desired result and outcome needs to be obtained.</li> </ul>
<p>★★★★★ 5 points</p>	<p><b><i>Excellent / Exceptional / Mastery / Much more than acceptable</i></b></p> <ul style="list-style-type: none"> <li>• Should ensure extremely effective performance.</li> <li>• Significantly above criteria for successful performance.</li> <li>• Solutions surpassed expectations.</li> <li>• Reserved for the exemplary set of capabilities that yield a particularly sophisticated approach to handling the situation.</li> <li>• Meets all major/ essential/ core capability and responds to the need.</li> </ul>